



SPECIAL REPORT DOMINICAN REPUBLIC

The U.S Minority Chamber of Commerce (U.S MCC) retained the Dominican Republic Small –Medium Business Federation (FENAPYMED) based in Santo Domingo to plan and implement a strategic marketing objectives for MCC in their effort of the *U.S Trade & Investment Tour 2015* coming up this September 30 to October 4, 2015 in Miami Dade County and Titusville, Florida, as well help in organize the executive committee of the **XVI Dominican Republic Micro-Small Business World Summit 2015** (DRMSWS 2015) this coming December 8-13, 2015.



Thank you Mr. President, Hon. Danilo Medina
For your hospitality and attention to MCC



Arriving to the County received by the
Chief of Santo Domingo National Airport

One of the mission is to get all information possible about Dominican Republic government, facts of the county in business & investment, the U.S Embassy functionally, meet potential partners, export-importer companies, and enter into partnerships with our counterpart in different. Subsequently our visit was expanded to allow the preliminary step to establish a hub center for U..S MCC in Santo Domingo to facility information, logistic, U.S promotion in Trade, Education and Investment.



This mission was to make research and development of DRMSWS 2015, value of hosting, and costs, Identify target companies, and recruit participants plan and implement the events according to the terms of the Scope of Work set forth in our preliminary phase. Our partner in the country FENAPYMED was instructed to undertake three stages of work:

1. Established connections with all their 200-regional representative in the country
2. Prepare a list of potential business associations per city, region and department of the nation
3. Create an information center in every single office of the organization about DRMSWS 2015
4. Making a data profile of every single associate with name of the company, contact, industry, experience with U.S marketplace, sales, email, phone and total employees.



Carmelo Rodríguez and Mr. Luis Abinader U.S Commercial, David McNeil Former President, Hipolito Mejia



The U.S Minority Chamber of Commerce, participated during a global forum dinner dedicate to the Honorable President, Danilo Medina.



Initial research: To decide whether will be the official venue for DRMSWS 2015 and who should host our events, type of attendees, exhibitors and partners. Our first task was to determine interest by the capital in the country, metropolitan area companies in importing from U.S and whether these companies would devote the resources (time and money). We created a “Due Diligence” program for our members and partners with an organizational structure unique for Dominican Republic by undertaking a detailed review of new and existing customers and third parties in the country, you can gain access with information and help safeguard your reputation and comply with your regulatory requirements. It ensures sound compliance standards and helps you make more informed decisions with counterpart in the nation.

Formal agreements with the following organizations.

1. Fenapymed the national organization of small-medium size companies in Dominican Republic lead by Mr. Carmelo Rodriguez
2. Santiago Chamber of Commerce & Production lead by Mr. Fernando Puig
3. The U.S -Dominican Chamber of Commerce in Santo Domingo.
4. Puerto Plata Chamber of Commerce
5. The Cooperative of Commercial Insurances led by Mr. Andres Ortiz
6. University of Technology in Dominican Republic led by Benvenuto Castro
7. Junior Chamber International Dominican Republic led by Ms. Vania Nunez
8. Contacts: Contacts were made in Santo Domingo capital of the country, and other main cities like Santiago and Puerto Plata – with various U.S. Department of Commerce personnel lead Mr. David McNeill, Senior Commercial Officer of the U.S Embassy in Dominican Republic, 34 Chambers of Commerce and Trade Councils in Dominican Republic, and US companies doing business in the region, and local companies.

IN PICTURES DOMINICAN REPUBLIC'S EXPERIENCES



Leaders from different sectors in the country.



Senior Advisor for the U.S MCC, Mr. Eddy Martinez



Business Leaders and Public Officials in D.R



Former President, Hipolito Mejia -Keynote Address



Our National Conference: How to do business with the United State in Puerto Plata, Dominican Republic