



DOUG MAYORGA
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Since assuming his position in 2000 as the President and Global Director of the U.S. Minority Chamber of Commerce (U.S MCC) , Mr. Mayorga has built the Chamber into a business and professional economic development resource with expanded influence across the United States, the Caribbean and Latin America countries. He established and communicated the strategic importance of multicultural markets and improved business relations between Chamber members, outside corporations, and U.S. government.

He is responsible for translating and transforming the strategic objectives of multicultural markets from the conceptual stage into realized profitable initiatives for the members inside both emerging countries and the corporate world in America. His goal is to help more minority companies succeed and of course all associates of the United States Minority Chamber to expand their opportunities in different market: Government contracts and Export-Import.

Mr. Mayorga has taken every opportunity to leverage his bilingual abilities and multicultural knowledge throughout his professional career, using his numerous skills and multicultural sensitivity to develop different programs focused on commercial and economic issues for Minority members and disadvantaged communities.

As a negotiator expert, he has represented different economic and business projects for high-stakes situations. For the past 20 years, he and his team at the U.S MCC have been advising international and national clients including global corporations and political parties in difficult negotiations, and U.S Visas.

He teaches the executive seminars and workshops series *“How to do Business in America”* *“Keys of the Success for Global Trade Negotiations”*, and author of books such as *“Making Money with Credibility and Effectiveness”* *“The art of Negotiation for beginners”*, as well as numerous articles and other publications.

Under Mr. Mayorga’s leadership, the U.S MCC has also emerged as a major player in global business development and in the United States. In this, he supports executive business leaders from minority business groups to achieve their business goals and objectives as a vendor for a dozen of supplier diversity companies.

Through his God-given ability to empower, enlighten, and inspire, Mr. Mayorga has proven to positively affect the core of every community he has ever been a part of. He has served tirelessly and continue to serve the small businesses, entrepreneurs, mentorship, veterans, women and youth advancement and service to the community organizations and individuals with need for help to start a company.

As a pioneering business minority leadership in the United States, prolific speaker, business writer author, an ardent supporter of humanitarian projects for disadvantaged communities, he has made it his life’s goal to use the many blessings that he has received to give a voice to those that have been disenfranchised.

Prior to his current post, Mr. Mayorga served for 3 years as president and chief executive officer of the Commodities-USA magazine, the business publication for Executives, a publication of the financial commodities. Also, he was anchor for CNN Latino in *“Business in America Program”*.

He has received numerous awards for his business, civic and humanitarian activities, including the Florida Minority Community Reinvestment Coalition (2006). Growing up in Puerto Rico, Mr. Mayorga realized studies in Business and Journalism from Puerto Rico Rio Piedras Campus University and has taken other specialized courses in Economic Engineering and Finance.

He is divorce and maintain his personally philosophy with his Jewish root ethics: *“You shall not falsify measures of length, weight, or volume.... You must pay [a laborer] his wages on the same day, before the sun sets.... You shall not deduct interest from loans to your countrymen....”*